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## Emerging Northwest Tribal Economies

July 14, 2006 • Red Lion on 5th • Seattle, WA

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**I cannot attend. Please send me:**  Course Materials Only  
 Homestudy:  Video DVD & Materials  Audio CD & Materials

### Conference Fees

- Single Registration \$495
- 2 or more (one company) \$470
- Government Employee \$425
- New Associate \$360
- Student \$297
- Tribal Member/Counsel \$297
- Course Materials \$100
- Homestudy \$505

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July 14, 2006  
 Seattle, WA

Red Lion on 5th  
 1415 Fifth Avenue

2nd Annual

# Emerging Northwest Tribal Economies

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## ACCREDITATION

**Washington, Idaho & Alaska CLE: 7.0 Credits**

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**CPE Credits:  
Up to 8.0 Credits Available in  
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Organization, Finance, and  
Specialized Knowledge & Applications  
(50-minute hour)**

2nd Annual

# Emerging Northwest Tribal Economies

JULY 14, 2006

◆ RED LION ON 5TH

◆ SEATTLE, WA

### Who Should Attend:

- Tribal Attorneys
- Tribal Members
- Tribal Governing Bodies
- Tribal Accountants
- Vendors to Tribes
- Government Officials
- Lenders and Financial Planners

[www.TheSeminarGroup.net](http://www.TheSeminarGroup.net)

### *Don't Miss This Conference!*

*Tribal lawyers, business and policy advisors, and judges will give attendees the tools to help build long-lasting models of Indian self-reliance.*

*Attendees get a nuts and bolts understanding of business and governmental programs that can be implemented to create or bolster healthy, diversified Tribal economies — Federal 8(a) Certification, Tribal Self-Insurance, Captive Indian Insurance Domicile, Tribal Fuel Markets, Indian Commercial Laws, TERO, Tribal Probate, Section 184 Home Loans and Tribal Philanthropy.*

*Discounts are available for in-house Tribal lawyers and Tribal employees.*

**FOUR WAYS TO REGISTER:** ONLINE: [www.TheSeminarGroup.net](http://www.TheSeminarGroup.net)

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CONFERENCE  
SCHEDULE  
INSIDE





# 2nd Annual Emerging Northwest Tribal Economies ~ Seattle, WA

Friday, July 14, 2006

**8:30 Welcome and Opening Remarks**  
**Gabriel S. Galanda, Esq.**, Program Co-Chair  
*Williams Kastner & Gibbs PLLC*

**Lael R. Echo-Hawk, Esq.**, Program Co-Chair  
*The Tulalip Tribes of Washington*

**8:40 Tribal Business Development: SBA 8(a) Certification & Federal Contracting Preferences**  
**Johan Curtiss**, Business LINKS Mgr.  
*WSU Tri-Cities CIC Library, Richland, WA*

**9:10 Capturing Tribal Sovereignty & Wealth: Tribal Workers' Compensation/Self-Insurance Programs**  
**Peter S. Hicks, Esq.**  
*Williams Kastner & Gibbs PLLC*

**Glenn A. Chapin**, Senior Vice President  
*Tribal First Insurance Services, San Diego, CA*

**Edward G. Kocott, CPCU**, VP - Tribal Division  
*Brown & Brown Insurance*

**10:15 Break**

**10:30 Creating a Tribal Captive Insurance Domicile as a Mode of Economic Diversification**  
**Darin M. Puryear, CIC**, Regional Director  
*Arthur J. Gallagher Risk Management Services, Inc.*  
**Ann W. Wick, CPA**, Regional Director  
*AIG Insurance Management Services, Inc., Denver, CO*

**11:30 Post-Wagnon Case-Study: Washington Tribal Fuel Tax Update (Legal & Legislative)**  
**Cory Albright, Esq.**  
*Kanji & Katzen PLLC*

**12:00 Lunch (on your own)**

**1:00 Developing Indian Commercial Codes to Attract Private Investment in Indian Country**  
**David D. Shaw, Esq.**  
*David D. Shaw PC, Portland OR*

**1:30 Modern Tribal Court Practice: Striking the Balance Between Indian Customs & Commercial Law**  
**Hon. Randy Doucet**  
Chief Judge  
*Lummi Tribal Court*

**Hon. Jane M. Smith**  
Colville Administrator, Tulalip Chief Justice  
*Colville and Tulalip Tribal Court of Appeals*

**2:00 Defending Tribal Preference: Legal Challenges to TERO Enforcement**  
**Jennifer D. Bucher, Esq.**  
*Garvey Schubert Barer*  
**Lael R. Echo-Hawk, Esq.**

**2:45 Break**

**3:00 Implementing AIRPA to Protect and Preserve the Tribal Land Base**  
**Cecelia E. Burke, Esq.**, Deputy Director  
*Institute for Indian Estate Planning & Probate, Seattle University School of Law*  
**Douglas R. Nash, Esq.**, Director  
*Institute for Indian Estate Planning & Probate, Seattle University School of Law*

**3:45 HUD 184 Lending: Taking Advantage of Federal-Tribal-Private Partnership to Enhance Tribal Housing**  
**N. Iris Friday**, 184 Program Analyst  
*HUD - NW Office of Native American Programs*

**Molly T. Morris, AVP**  
Native American Housing Relationship Manager  
*KeyBank - Native American Financial Services*

**4:30 Investing in Tribal Philanthropy to Sustain Healthy Reservation Economies**  
**Andrea Alexander**, President & Exec. Dir.  
*Potlatch Fund*

**5:00 Questions and Answers**  
**Members of the Faculty**

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# THE SEMINAR GROUP ~ FACULTY

## 2nd Annual Emerging Northwest Tribal Economies

**Gabriel S. Galanda**, Program Co-Chair, is an attorney at Williams Kastner & Gibbs PLLC. His practice focuses on complex, multiparty tort and commercial litigation and Indian Law. He also works with corporate entities that do business with Northwest Indian Tribes. He has been recognized as a "Rising Star" in *Washington Law & Politics* for 2002, 2004 and 2005.

**Lael R. Echo-Hawk**, Program Co-Chair, is the reservation attorney for The Tulalip Tribes of Washington. She provides legal advice and representation to the Tulalip Tribe Board of Directors. She is currently the President of the Northwest Indian Bar Association.

**Cory Albright** is an attorney with Kanji & Katzen PLLC in the firm's Seattle office and represents Indian tribes on a variety of issues, including the implementation of treaty shellfishing rights, habitat restoration, and matters of state taxation.

**Andrea Alexander** is the President and Executive Director of the Potlatch Fund, She is the former deputy director of the Washington Governor's Office of Indian Affairs. She has been active in Native social and economic development issues for 20 years.

**Jennifer D. Bucher** is an owner with Garvey Schubert Barer where she practices Indian law, labor and employment law, medical liability defense, and litigation defense and consultation in state, federal and tribal courts.

**Cecelia E. Burke** serves as Deputy Director of the Institute for Indian Estate Planning and Probate at Seattle University School of Law. She previously worked under the University of Idaho Estate Planning Project, providing estate planning services to members of the Upper Skagit and Swinomish Tribes.

**Glenn A. Chapin** is an insurance industry professional, serving as Senior Vice President and Operations Manager with Tribal First Insurance Services in San Diego, California. His experience includes specialized insurance products, claims management, alternative risk transfer, and risk management services.

**Johan Curtiss** is the manager of the WSU Tri-Cities Business LINKS program. Through this program, businesses can receive counseling, training for starting or expanding their business. Prior to this, she managed a micro lending program funded by the SBA and private donations.

**Hon. Randy Doucet** serves as the Chief Judge for the Lummi

Tribal Court in Bellingham. He is the author of the *Tribal Criminal Court Benchbook* and *Tribal Criminal Court Clerk's Manual*, both of which were published by the National Tribal Justice Resource Center in Boulder, Colorado in 2003.

**N. Iris Friday** is a 184 Program Analyst in the HUD, Northwest Office of Native American Programs where she serves as a liaison between tribes, lenders, and HUD's housing partners to ensure delivery of the 184 loan guarantee program.

**Peter S. Hicks** is an attorney with Williams Kastner & Gibbs PLLC. His practice focuses on general litigation with an emphasis on insurance defense and employment related matters including workers' compensation.

**Edward G. Kocott, CPCU**, is a Vice President with Brown & Brown Insurance. He specializes in risk management and insurance for tribal governments and tribal enterprises.

**Molly T. Morris, AVP**, is the Native American Financial Services Housing Relationship Manager for KeyBank. She has 25 years of banking experience with the last five years working in Tribal Lending.

**Douglas R. Nash** is the Director of the Institute for Indian Estate Planning and Probate at Seattle University School of Law. He has practiced Indian law for 35 years and currently serves as a Judge on the Tulalip Tribes' Court of Appeals.

**Darin M. Puryear, CIC**, is Regional Director and lead producer for Gallagher Tribal Services, a division of Arthur J. Gallagher Risk Management Services, Inc.. He has over 12 years of experience in commercial insurance, as an insurance carrier and a retail broker.

**David D. Shaw**, Law Office of David D. Shaw PC, focuses his practice on Indian law with an emphasis in business law within Indian Country. He has represented tribal governments, tribal entities, and tribal members.

**Hon. Jane M. Smith** is the administrator/law clerk for the Colville Tribal Court of Appeals, and also the Chief Justice of the Tulalip Tribal Court of Appeals. She has been with the Colville Tribal Court system for over 25 years, and has been a tribal judge for 12 years.

**Ann W. Wick, CPA**, is a Regional Director at AIG Insurance Management Services, Inc. in Denver, Colorado where she is responsible for the overall marketing and management activities of their domestic captive operations.

## CONFERENCE INFORMATION

**Registration:** Please mail or email your registration as soon as possible since enrollment is limited, or you may also register with a credit card via email, online, fax or phone. Walk-in registrations will be accepted subject to space availability. Please call THE SEMINAR GROUP at (206) 463-4400 or (toll free) (800) 574-4852 or fax to (866) 435-3444 or email: [info@TheSeminarGroup.net](mailto:info@TheSeminarGroup.net)

**Tuition:** The tuition fee includes attendance at all sessions, coffee breaks, and all course materials. *Full Tuition:* \$495.00 per person; Special Government rate: \$425 per person; New Associate rate: \$360 per person. Student rate: \$297. Tribal Member/Counsel rate: \$297. Make checks payable to: THE SEMINAR GROUP.

**Save When Two or More Register:** Save \$25 each off of the *Full Tuition fee only* when two or more register from the same organization at the same time. Multiple discounts do not apply.

**Course Accreditation:** This course is approved by the Washington State Bar, Idaho State Bar, and the Alaska Bar Association for 7.0 general CLE credits, and by the Oregon State Bar for 6.75 general CLE credits and .75 Elimination of Bias credit. Up to 8.0 CPE credits available in Business Law, Business Management & Organization, Finance, and Specialized Knowledge and Applications. No prerequisites or advance preparation required. For information or accredi-

tion in other states, please call THE SEMINAR GROUP at (206) 463-4400 or (800) 574-4852.

**Substitution/Cancellation:** You may substitute another person at any time. We will refund tuition, **less a \$50 cancellation charge**, if we receive your cancellation by **Friday, July 7th, 2006**. *No refunds will be given after this date.* For more information regarding administrative policies such as complaint and refund, please contact our office at (206) 463-4400 or (800) 574-4852.

**Course Materials:** Each participant will receive a set of course materials, prepared by the speakers especially for this conference, which will be invaluable as a future reference. The course materials alone are available for \$100 which includes shipping and handling.

**Homestudy Package:** Our complete Homestudy Course, consisting of a full DVD or Audio CD and the Course Materials, is available for \$505.00. This package has been approved by the Washington State Bar for 7.0 general self-study credits and may qualify for self-study credit in other states.

**Seminar Location:** The seminar will be held at The Red Lion on 5th, 1415 Fifth Avenue, downtown Seattle, Washington (206) 971-8000. Room: Emerald II. Please call the hotel for questions/reservations (ask for "Best Available Rate"). MENTION THE SEMINAR GROUP.